



A Project Development and Project Financing Company

Company overview

<http://www.mapinternational.fr>

History

MAP INTERNATIONAL, a company incorporated in Paris – France, was founded in 1994, by a group of individual businessmen whose background is international banking and international mergers and acquisitions.

The idea of foundation was to create a special purpose company that could identify, develop and finance projects on promising markets.

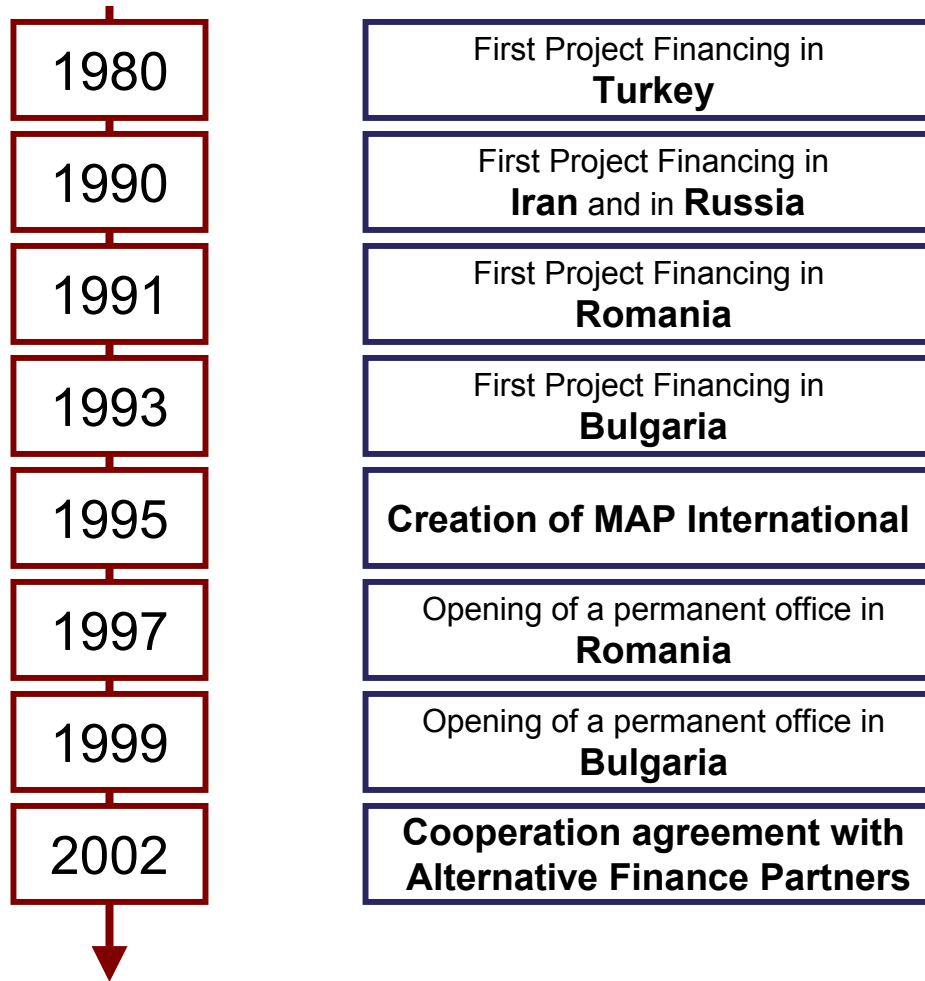
The approach of the business was from day one to become a specialist of specific countries, carefully selected for their business potential, and to set up a local, permanent office, staffed with employees of MAP INTERNATIONAL. The philosophy was and remains simple: "We can be efficient only in countries where we have a strong and permanent presence".

Our customers can benefit from our network of offices in order to develop or initiate projects. Our team can offer support on a project basis, supporting your project on a daily basis and using our extensive network to ensure the success of your project.

In conjunction with the above services, MAP INTERNATIONAL provides also the following types of assistance:

- locate and secure support for project feasibility studies;
- develop policy and political guidance on country matters;
- assess financial feasibility of infrastructure projects;
- locate additional joint venture development partners;
- assist firms in identifying and winning public sector procurement opportunities;
- arrange financing packages from bilateral and multilateral organizations, international banks for loans, subordinated debt and equity;
- build consortia and financial syndication with institutional investors;
- manage customer's projects in course with international financial institutions.

Continuous expansion supported by international expertise



Principles

Keenly aware of the frequent potential conflicts of interest, **MAP International** enjoy absolute independence and is able to guarantee a totally objective approach to any kind of assessment or recommendation.

MAP International working principles are:

- **Client Focus** : with respect of the customs and laws of the countries where we operate;
- **Teamwork** : cooperation and collaboration within and across workgroups and teams by valuing individual differences in style, perspective and background;
- **Reliability** : with consistency between words and actions;
- **Integrity** : with the best standards of ethics;
- **Respect for the Individual** : by fostering an environment where trust and openness are the norms, by discussing positions fairly and objectively and valuing contrary opinions.

Expertise

- **Commercial representation**

MAP International can offer a commercial representation to their clients in any of the countries where they have a permanent representation office.

MAP International proposes to their clients all the assistance they need to promote their products and services on a best effort basis.

- **Project Identification**

MAP International assists their customers in their international strategy by early identification of project and sources of funding for their geographical or sector based-priorities.

- **Project Development**

MAP International's team can offer support on a project basis, supporting their customer's project on a daily basis and using **MAP International's** extensive network to ensure the success of the project.

- **Project Financing**

MAP International has a thorough track record and extensive experience in all aspects of project financing and **MAP International** is accustomed to work in close contact with all International Financial Institutions. **MAP International** also provide their clients with the best combination for a project financing.

International Presence

Our efficiency is linked to our strong and permanent international presence



MAP INTERNATIONAL is currently active in
Romania, Bulgaria, Turkey, Iran and Russia

Head office
Paris - France

Contact

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